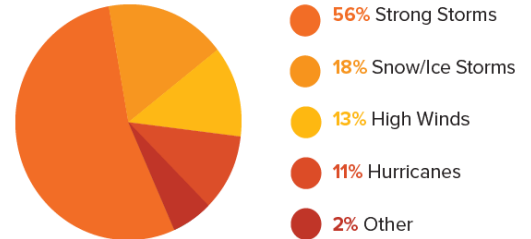


CHEVRON AND TEXACO BACKUP POWER PROGRAM



Life changes when utility power fails and power outages can be driven by a number of causes like storms, hurricanes, blizzards, fires or a blown piece of equipment. Power outages have become more prevalent and problematic in recent years, especially with an increasingly connected world. If you happen to live in an area frequented by hurricanes, tornadoes and ice storms, a generator can help prevent costly repairs. Even if you live outside these severe-weather area, that doesn't mean you are safe from costly outages.



WEATHER RELATED POWER OUTAGES
2016-2018

Together with Chevron and Texaco, Grainger and Generac can provide you a power solution to always keep your doors open and your customers happy even when the power is out. A generator can pay for itself after one outage.

For generator sizing options, connect with Generac's corporate team to discuss your site-specific power requirements and installation. Pricing on generators start as low as \$11,600. Transfer switches priced separately.

**Corporate level pricing is available through Generac Corporate; financing options available. Please contact your Generac representative to be a part of the Chevron and Texaco Backup Power Program!*

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98%

OF ORGANIZATIONS SAY
ONE HOUR OF DOWNTIME
COSTS OVER \$100,000

IN THE PAST YEAR, 50% OF
COMPANIES EXPERIENCED
AN OUTAGE LASTING LONGER
THAN

1 HOUR

MONETARY OUTAGES
COST THE U.S.
ECONOMY ANNUALLY

\$52 BILLION

*Information Technology Intelligence Consulting

**S&C's 2018 State of Commercial & Industrial Power Reliability Report

GENERAC | **INDUSTRIAL
POWER**

GAS STATIONS ARE A REFUGE FOR DRIVERS IN A POWER OUTAGE

With proper backup protection, gas stations and convenience stores can carry on with every day business. However, if left unprepared, when disaster strikes you can lose a lot of revenue. Without power, customers are unable to pump fuel, perishable goods can expire and security systems go down. With a business standby generator from Grainger and Generac, you can be one of the few businesses that remain open during a power outage. Keep the gas, and the money, flowing.

BENEFITS OF BACKUP POWER FOR GAS STATIONS

Keeping operations running during and after a power outage is essential for establishing business continuity. A Generac business standby generator ensures that and more. You won't have to venture out in bad weather to check on your business because you will know everything is up and running. You won't lose out on potential sales, or the chance to assist the community with the food and fuel they need.

PRODUCTS FOR EVERY BUSINESS – INCLUDING GAS STATIONS

Generac understands that every business is different. We have products that will work well for gas stations. In many states, the law requires that gas stations have a backup generator. We have distributors around the country and industry experts to help you determine the right size and installation location.

KEEP CUSTOMERS COMING TO YOU IN A POWER OUTAGE

If you own a gas station and don't have backup power, you risk spoiled food and drinks as well as lost fuel customers. Don't let a power outage hurt your bottom line. Get the business generator you need for your gas station today!



WHY DO CUSTOMERS CHOOSE GRAINGER?

Grainger is here to serve you, the ones who get it done. More than 3.5 million customers rely on our:

- **Wide range of products:** Grainger has what you need
- **Fast shipping:** Fast shipping
- **Helpful support:** Live-person support by phone, online chat or in person at over 250 branch locations
- **Strategic services:** Get help with safety and facility services, inventory management and more

GENERAC

**INDUSTRIAL
POWER**

BE PREPARED. Plan Ahead for Power Outages.

FEMA reports that 80% of a building's value is in its equipment, inventory and other contents. The agency said after a hurricane, 50% of your inventory is unsellable or that 50% of your equipment is damaged. To address if your business is ready, you need to identify the potential impact on your systems/structure, staff, vendors, suppliers and organization staff.

STEP 1: Determine How Much Power Your Business Needs

Your emergency standby generator must be able to back up all life-safety equipment in the chance an outage. After that, you can choose what you would like to back up. You can back up your entire facility, or certain critical loads.

Skip Steps 2 & 3 if you do not need a rental mobile unit while waiting for standby unit to be installed.

STEP 2: Plan if You Need Backup Power Now

If you need backup power now, Generac offers a line of mobile products that can power your business while your standby unit is being installed.

STEP 3: Determine Additional Equipment/Accessories Needed for Mobile Product

Your mobile generator may require a variety of accessories.

STEP 4: Determine Your Fuel Type

All of Generac's fuel types have their own unique benefits. Depending on your infrastructure, one fuel type may be more ideal than another. Different areas have different laws you must follow, and it is important to make sure the fuel type you choose is code compliant for your area.

STEP 5: Choose Appropriate Set Features for Your Generator

Select from a variety of features that meet your business site's specific requirements.

STEP 6: Request a Quote

You are now ready to request a quote and get in touch with your local Generac distributor. To request a quote go to generac.com/industrial/requestpricing or call 844-ASK-GNRC

STEP 7: Fueling Provider

No matter what fuel you have, you will need a supplier. Having a reliable fuel supplier is crucial when the power goes down.

STEP 8: Conduct a Practice Run

It is important to run through your plan before an actual outage occurs. Set a time to run a drill with your generator.

PREPARATION IN ADVANCE CAN HELP LIMIT DAMAGE

If you're ready for a continuity plan, but don't know where to start, Generac can help. Visit generac.com/industrial to create a comprehensive emergency power plan that is right for your business.

Generac has numerous solutions including generator set options along with transfer switches available to fit your franchise specific load and business objectives:

- Maintain life critical load
- Maintain inventory (refrigeration)
- Full store backup to remain open during utility power outages

